PHRASES TO MASTER WHEN

## **Negotiating Salaries**

Effective salary negotiation often relies on choosing the right words to convey your value and expectations. Here are some powerful phrases to master when discussing salary:



Based on my research and industry standards...

This phrase shows that you've done your homework and are approaching the negotiation informed.



Considering my experience and skills in [specific task or role], I believe a salary in the range of [X-Y] would be appropriate.

This phrase shows that you've done your homework and are approaching the negotiation informed.



Is there flexibility in the salary package?

A subtle way to open the door to discussions without giving a specific number.